

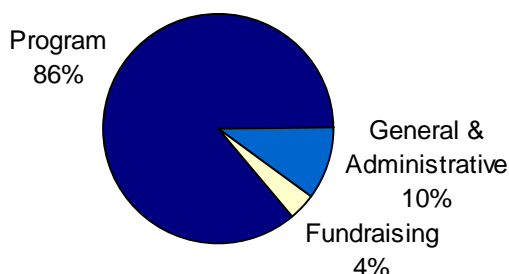
# *Hope for New York Highlights*

*Fiscal Year ended June 30<sup>th</sup>, 2006*

## Significant Growth

- Over 3,500 volunteers (increase of 17% over last year)
- Over 2,300 projects and events
- Over 13,000 individuals served
- Close to 25,000 hours served by volunteers, equivalent to \$568,000 in labor<sup>(1)</sup>
- Grant money invested increased 112% to \$435,000

## Solid Financial Stewardship



## *Ministry Affiliates*

This year HFNY concentrated significant resources on our existing affiliates, enabling us to further strengthen our affiliates and also deepen our ongoing commitment to them. In the past year, we expanded the number of projects at our existing affiliates to nearly 2,300 projects and events.

HFNY has added additional affiliates such as The Brooklyn Arab American Friendship Center located in Bayridge, Brooklyn. This center began in September of 2004 to meet the felt needs of the Arab American immigrant community. It is a place where Arab American families can come to learn ESL, develop meaningful friendships, and bridge cross-cultural barriers.

HFNY works to strengthen our existing affiliates through various means - primarily through volunteers and funding. Through the due diligence process, another way HFNY adds value is by identifying gaps or inconsistencies that might impede an affiliate's long-term impact. During the 2006 grant distribution process, HFNY was able to identify structural gaps and offer consulting assistance to help resolve issues that could potentially undermine an affiliate's efficacy. The goal in this is not to disqualify those who present concerns, but instead to work together to produce stronger affiliates and better serve the poor and marginalized. This component is an additional benefit to being a part of HFNY's affiliate network.

## Affiliate Highlights

**Bowery Mission Women's Center** - The Center is a residential, recovery and transitional program for homeless women. HFNY volunteers cook and serve a Saturday dinner once a month; host the Thanksgiving meal for the residents and their family members; lead a Wednesday night sewing class and a

<sup>(1)</sup>The Independent Sector is a coalition of leading nonprofits, foundations, and corporations strengthening not-for-profit initiative, philanthropy and citizen action. The most recently published established value of volunteer time in NY State at time of print was \$22.77 per hour based on U.S. Bureau of Labor Statistics, 2004.

Thursday night Bible study. Currently, a group of volunteers are preparing to begin a one-on-one discipleship program for women that are farther along in the program. In a little over a year since the Center opened, all of these projects are being led by HFNY volunteers.

**Kids With a Promise Leadership Academy** - During the school year 2005-2006, Kids With a Promise began The Leadership Academy, a mentoring program that successfully reached over twenty 13-15 year old teenagers who were matched up with 7 HFNY volunteer mentors. The mentors nurtured the youth every week in small group settings fostering a sense of empowerment and leadership through the hope of Jesus Christ. This fall, the Leadership Academy will enter its second year with a 25% increase in the number of mentors and mentees.

**Bailey Holt House Worship Service** - Isaiah 58 is an outreach program to those living with HIV/AIDS. HFNY volunteers serve a Sunday meal every 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> and 4<sup>th</sup> Sunday of the month at the Bailey Holt House which is the oldest AIDS hospice in New York City. It is also one of the first organizations that HFNY began serving in the early 1990s. At the beginning of this year, HFNY volunteers were approached by the case-manager, asking if they would be willing to host a Sunday Church service for the residents. One month later, HFNY volunteers provided the first ever Christian service at the Bailey Holt House, which historically has always been extremely wary of outside Christian volunteers and organizations. This is a huge accomplishment! Now every 4<sup>th</sup> Sunday of the month, HFNY volunteers lead a worship service which includes a commitment to praying for the residents each week.

## *Grant Distribution*

During the last year we spent a great deal of time revising the grant distribution process. Our goal was to create a proposal process that enabled us to effectively review and analyze each request. We were looking for clarity on:

- Population served
- Clearly defined need for the services
- Program content and design
- Volunteer involvement
- Clear and measurable outcomes

After we created the new proposal our staff spent time with each affiliate to guide them through the process in order to maximize the effectiveness of this year's grant cycle.

This year's grant process was a great success. The quality of our grant requests was better than anything we have received before. As a result, we **increased our distribution of funds by 112%**! The grant money invested increased from \$205,000 in 2005 to \$435,000 in 2006.

We approved grants to 35+ affiliates in the areas of:

Adult Recovery	\$136,995
Children/Youth	\$144,755
Community Development	\$47,700
Targeted Populations	\$56,400
Annual Events	\$37,500
Other	\$12,000

## Due Diligence Process

Prior to affiliating with an organization, HFNY carefully conducts a comprehensive due diligence process that involves a series of site visits and staff meetings. Each organization must submit an application and supporting documentation that is reviewed by the staff and then submitted to the HFNY board for approval. Once an organization is approved as an affiliate, there is a probationary period of one year before an affiliate is eligible to receive funding. Grant funds are distributed through similar due diligence procedures.

Annually, HFNY sends out a Request for Proposal (RFP) to our affiliates. In 2006, we revised our RFP in order to increase our financial grants and produce stronger outcomes for the organization. The HFNY staff and board analyze key documents which include but are not limited to Audited Financials, Annual Report, Form 990 (annual return submitted to IRS), Certificate of Liability Insurance and Corporate By-Laws. In addition, a schedule of annual board meetings and attendance is required to ensure strong board governance.

Beyond these data points, ongoing relationships between affiliate staff, HFNY staff and volunteers are critical to our success. Volunteers provide first-hand accounts of the effectiveness of our affiliate programs and HFNY's investment. This extensive, comprehensive due diligence process is an example of how HFNY is committed to financial stewardship.

## *Church Affiliate Strategy*

HFNY aims to mobilize and train churches to engage and serve the city. To this end, we added two new church affiliates in the past year and have plans to add two more:

### Current Church Affiliates

- Redeemer Presbyterian Church (founding church)
- Apostles Church (affiliated in 2005; located in Manhattan; formerly known as Manhattan Christian Church)
- Resurrection Presbyterian Church (affiliated in 2005; located in Brooklyn)

### New Church Affiliates – Fall 2006

- Trinity Baptist (located in Manhattan)
- The River (located in Manhattan)

### Church Affiliate Highlights

**Living Waters Fellowship** – A group of **Resurrection Presbyterian Church** volunteers has initiated a weekly ESL class every Saturday afternoon at LWF to serve the needs of Spanish-speaking immigrants living in the Bushwick neighborhood.

**Teen Challenge** – A group of **Resurrection Presbyterian Church** volunteers have begun a weekly puppet show project with the youth.

**Apostles Church** – Donated 100 toys a Christmas project and 30 members of their church volunteered in the Bronx for HFNY's His Toy Store project.

# *The Staff of Hope for New York*

**Mike O'Neill** has served as Executive Director of Hope for New York since 2001. Prior to joining us, he was the Executive Director of Kids With A Promise, one of our affiliate ministries. Mike, a native New Yorker, and his wife Donna, a native of London, England, have spent much of their adult lives ministering to inner-city children, inner-city churches and pastors, the homeless, drug and alcohol addicted people, transvestites, prostitutes, people living with HIV and AIDS and single mothers throughout New York City's five boroughs. Mike received a BA from The College of Mount Saint Vincent in Business Administration and French and a Certificate from the Institute for Not-for-Profit Management at Columbia University's Graduate School of Business.

**U. Elise Chong** joined the Hope for New York staff as Manager of Affiliate Development in 2003. She has been working to broaden and leverage resources within HFNY's affiliate network. Prior to joining HFNY, Elise worked at other mercy non-profit organizations such as Covenant House and World Vision in the respective areas of coordinating volunteers and disaster relief efforts. Elise is a native of Massachusetts and moved to New York City in 1988. Elise received a BA from Cornell University, a Master of Divinity from Princeton Theological Seminary, and a Certificate from the Institute for Not-for-Profit Management at Columbia University's Graduate School of Business.

**Faith Huckel** joined the Hope For New York staff as the Volunteer Coordinator in 2004. Prior to joining Hope For New York, Faith worked as a Social Worker in Philadelphia where she primarily assisted women and children in need. Additional populations she has worked with include individuals living with HIV/AIDS, mental health concerns, homelessness, and drug addiction. Currently, Faith is also in the process of developing a ministry which will provide long-term care and rehabilitation to women in New York City that have been sexually exploited. Faith received a BS from Temple University and a MSW from Columbia University's School of Social Work.

**Roy Chan** joined the Hope For New York staff as Volunteer Coordinator in March 2006. As an urban planner, Roy brings a community-based approach to HFNY's work of nurturing relationships between new church affiliates and HFNY's expanding ministry network. Roy is also an adjunct professor at New York University where he is developing a community-driven curriculum on creative approaches for civic engagement and social change. Originally from California, Roy moved to New York City in 1999 and has been a HFNY volunteer since 2000. Roy received a BA from UC Berkeley and a MA in Urban Planning from UCLA.

**Shannon Haragan** is the newest member of the Hope For New York staff. Shannon came on board as Assistant Volunteer Coordinator in April 2006. As co-founder and director of The Haven, an arts-based ministry in New York City, Shannon has in-depth experience in volunteer recruitment and leadership development. Prior to coming to HFNY, she worked as an adjunct professor, teaching acting and speech. Originally from Texas, her background is in music and theater. Shannon received a BFA from Texas Tech University and a MFA from the University of Texas at Austin.

**Lisa Taylor** joined our staff in 2002 as Executive Assistant and serves the staff in donor management and event coordination. She and her husband, Bryan, served on the Redeemer Presbyterian Church Diaconate for three years and currently serve on the launch team of Ascension Church, a Redeemer church plant located in Forest Hills, Queens. Lisa received a BA in Journalism from Baylor University.

**Jerry Fillhart** joined our staff part-time in 2003 as accountant for Hope for New York. Jerry has worked for many years with various ministries ministering to African immigrants, inner-city children, the homeless and has been actively involved in supporting a church plant in Trinidad.

# Ways to Give

## Donate by Mail

Donations may be made by postal mail. Send your tax-deductible check to: Hope for New York, 1359 Broadway, Suite 410, New York, NY 10018. Please include your name and address so we may acknowledge and receipt your gift.

## Donate Online

You may donate using your credit card at [www.hfny.org/support](http://www.hfny.org/support).

## Donate Securities

We have a system set up to receive your appreciated securities. Our policy is to sell your donated stock upon receipt. You may download the form at [www.hfny.org/support](http://www.hfny.org/support).

## Donate Through Your Workplace

Designated giving at the workplace raises substantial funds for us every year. In addition to payroll deduction program, you can pledge your gifts using campaign codes. Inquire with your company about matching gift programs.

### *Managed Campaign Codes:*

- United Way: # 019933
- Combined Federal Campaign: #8016
- Combined Municipal Campaign: #1781
- CUNY for Voluntary Charitable Giving: #1781
- Combined State Campaign: TBA

## Donate Your Time

Sign up to volunteer. Regular orientation classes conveniently located in Midtown Manhattan and the Upper East Side. For more information contact [volunteer@hfny.org](mailto:volunteer@hfny.org).

If you would like to receive our monthly volunteer opportunities email update, send an email with "Subscribe" in the subject line to [monthlyupdate@hfny.org](mailto:monthlyupdate@hfny.org).



Hope for New York

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A copy of Hope for New York's latest annual report may be obtained, upon request, from the organization or from the New York State Attorney General's Charities Bureau, Attn: FOIL Officer, 120 Broadway, New York, New York 10271.